

5 OBJECTIVES

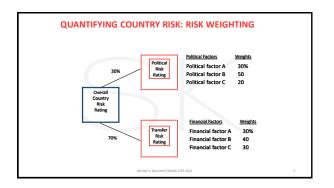
- 1. Observing the role of rating agencies
- 2. Looking at the pitfalls of rating agencies: Poor track record and shortsightedness!
- 3. Analyzing rating methodology
- 4. Focusing on specific country risk ratings
- 5. Addressing the challenge of governance rating as well as institutional resilience

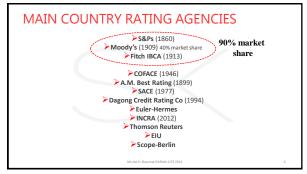
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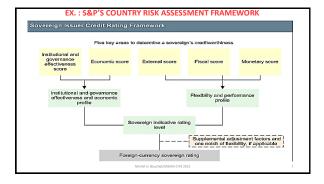
QUANTITATIVE APPROACH: RATING

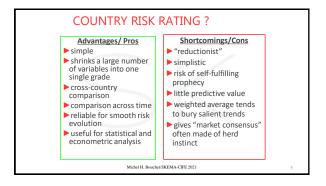
- Means: Transforming a number of observations (Delphi method, surveys) or quantitative indicators into **one** single
- ► The various indicators can be weighted regarding their impact on creditworthiness and risk.
- ► End-product: one single grade to assess past and current country risk situation with cross-country comparisons across time



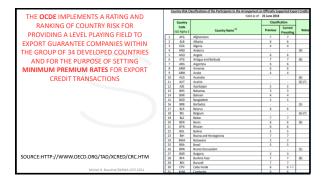


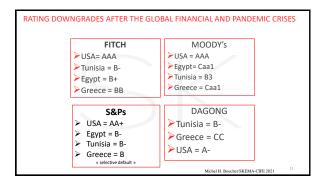














MOODY'S 15 TRIPLE-A RATING COUNTRIES

Sovereigns	Foreign Cu	rrency Debt
Australia	Aaa	STA
Austria	Aaa	NEG
Canada	Aaa	STA
Denmark	Aaa	STA
Finland	Aaa	STA
Germany	Aaa	NEG
Isle of Man	Aaa	RUR-
Luxembourg	Aaa	NEG
Netherlands	Aaa	NEG
New Zealand	Aaa	STA
Norway	Aaa	STA
Singapore	Aaa	STA
Sweden	Aaa	STA
Switzerland	Aaa	STA
USA	Aaa	STA

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RATING = POOR EARLY WARNING SIGNAL?

- 1997 Asia risk ?« It's like growth stocks... sovereign risk has never looked better! »
- Institutional Investor (March 1997)
- South Korea was rated as Italy and Sweden until October of 1997... but was abruptly downgraded to junk bond status!
- « There were no early warnings about Korea from us or, to the best of our knowledge, from other market participants, and our customers should expect a better job from us! » FITCH IBCA January 14, 1998

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ASIA-1998: LESSONS OF THE CRISIS

"Any agency which rated the Republic of Korea at the high investment grade rating of AA- (in the case of Fitch IBCA and S&Ps) or A1 (Moody's) before the crisis, and which now rates Korea at a speculative grade B-, was clearly either wrong initially or subsequently"

Fitch IBCA January 13, 1998

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WAS THE 1998 ASIAN CRISIS ANTICIPATED BY RATING AGENCIES?

		Credit	Ratings	
	Standar	d & Poor's	Mo	ody' s
	June 1996	June 1997	June 1996	June 1997
Indonesia	BBB	BBB	Baa3	Baa3
Korea	AA-	AA-	A1	A1
Malaysia	A+	A+	A1	A1
Philippines	BB	BB+	Ba2	Ba1
Thailand	Α	Α	A2	A2

EUROMONEY'S RISK RATING THE HIGHER THE SCORE, THE LARGER THE RISK

	1996	1997	1998	1999	2000	2005	2009	2010
Korea	28	30	42	44	29	28	40	25
Thailand	45	51	54	49	65	49	60	45
Philippines	55	57	55	53	78	75	77	58
Malaysia	33	35	56	46	46	46	45	60
Indonesia	45	49	91	98	107	81	76	61

Agencies were blind for too long then hammered the countries with abrupt

downgrading!

RATING = POOR EARLY WARNING SIGNALS?

ENRON's collapse in December 2001

- ► The credit agencies were still tipping the energy firm as an investment-grade credit four days before it filed for bankrupcy protection on 12/2/2001.
- ▶ Moody's and S&Ps finally downgraded Enron to junk status on 11/28/01
- « The credit raters -despite their unique position to obtain information unavailable to other analyst- were no more astute and no quicker to act than others »
 - Senator Joe Lieberman

Source: Credit-October 2006, Vol7, Issue 09

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RATING = POOR EARLY WARNING SIGNALS?

- ► 2007-2008 US Subprime crisis: from Triple A rating of MBS (mortgage backed securities) to junk bonds
 - ▶ 06/2010: Dagong downgrades the US
 - ▶ 08/2011: US downgrading to AA+: Political Risks, Rising Debt Burden
 - ► Fall 2011: Italy-Spain downgrading
 - ▶2012: Greece's multiple downgradings
 - ► October 2012: Spain downgrading by S&Ps
- ▶ November 2013: S&Ps downgrading of France: Political Risks, Rising Debt Burden
 - ► Summer 2019: Tunisia = Moody's B2 & Fitch B+

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06/2013: US GOVERNMENT VERSUS S&PS

- Civil lawsuit against Standard & Poor's: the US Department of Justice accuses the credit-rating agency to have defrauded federally insured financial institutions... The US complaint alleges that S&P's presented overly optimistic credit ratings as objective and independent when, in truth, S&P's downplayed and disregarded the true extent of credit
- According to the plaintiff, Standard & Poor's catered rating favors in order to maintain and grow its market share and the fee income generated from structured debt ratings.

09/2013: S&P SUES US GOVERNMENT OVER ALLEGED RETALIATION FOR AAA CREDIT DOWNGRADE



▶ "Plaintiff [Justice Department] commenced this action in retaliation for S&P's exercise of their free speech rights with respect to the creditworthiness of the USA"

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TUNISA 2011- 2021

THE 2011 "JASMIN REVOLUTION": MOODY'S DOWNGRADES TUNISIA'S TO BAA3 NEGATIVE

- ▶ January 2011: Moody's Investors Service downgraded to Baa3 from Baa2 the local and foreign currency government bond ratings of the Tunisian government.
- Main drivers for the rating action:
- (1) The country's instability due to the unexpected recent regime change, which resulted from the ongoing political crisis that first began as social unrest.
- (2) The significant uncertainties surrounding both the economic and political outcomes.
- (3) The ongoing unrest and the fluidity of the political situation
 - May 2013: new downgrading to Ba2
 - October 2017: B1 -
 - August 2019: B2 -
 - February 2021: B3-

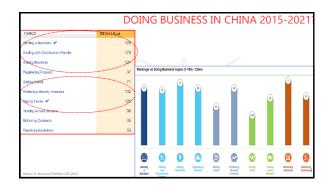
COUNTRY RISK SPECIFIC INDICES: ASSESSING ECONOMIC AND SOCIO-POLITICAL FREEDOM AND SUSTAINABILITY?

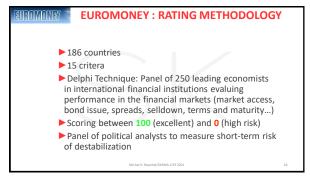
World Bank Euromoney Institutional Investor Heritage Foundation ICRG Freedom House FRASER INSTITUTE UNDP/HDI

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Singapore	1		Nigeria	169	
New Zealand	2		Yemen, Rep.	170	
Denmark	3		Djibouti	171	
Korea, Rep.	4	WORLD BANK:	Cameroon	172	
Hong Kong SAR,	5	" DOING BUGINESS "	Timor-Leste	173	
United Kingdom	6	« DOING BUSINESS »	Bangladesh	174	
United States	7	RANKING 2021	Syria	175	
Sweden	8		Congo, Rep.	176	
Norway	9		Afghanistan	177	
Finland	10		Guinea-Bissau	178	
	11	189 Countries	Liberia	179	
Taiwan, China		10 Parameters	Equatorial Guinea	180	
Macedonia, FYR	12	To Turumeters	Angola	181	
Australia	13		Haiti	182	
Canada	14	Russia= 28	Chad	183	
Germany	15	China= 31	Congo, Dem. Rep.	184	
Estonia	16	India= 63	Central Af Rep	185	
Ireland	17	South Af= 84	Venezuela	186	
Malaysia	18	Brazil= 124	South Sudan	187	
Iceland	19	Didell- 124	Libya	188	
Lithuania	20		Eritrea	189	
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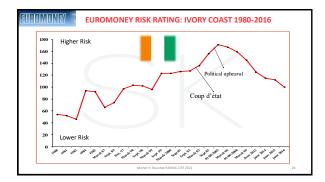




EUROMONEY: RATING WEIGHTS

1. Growth performance: 25% (GDP projection)
2. Political risk: 25%
3. External debt indicators: 10% (debt/GDP and debt/X)
4. External payment default and rescheduling: 10%
5. Credit rating Moody 's or S&P: 10%
6. Short-term credit market access: 5%
7. Commercial bank MT credit: 5%
8. Capital markets access: 5%
9. Spread over US Treasury bills: 5%







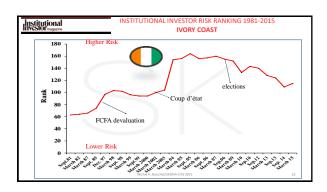
INSTITUTIONAL INVESTOR RISK RATING

Information provided by leading international banks.

Bankers are asked to grade each of the countries on a scale from 0 to 100 (100 = best creditworthiness)

Sample updated every six months, ranges from 75 to 100 banks, each of which provides its own ratings. The names of all participants in the survey are kept strictly confidential. Banks are not permitted to rate their home country.

Individual responses are weighted using an Institutional Investor formula that gives more importance to responses from banks with greater worldwide exposure and more sophisticated country analysis systems.

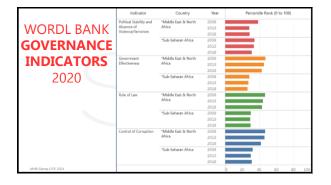


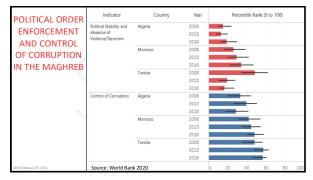




WHAT IS GOVERNANCE? Governance consists of the traditions and institutions by which authority in a country is exercised. Process by which governments are selected, monitored and replaced; Capacity of the government to effectively formulate and implement sound policies; and Respect of citizens and the state for the institutions that govern economic and social interactions among them. 6 dimensions: 1. Voice and Accountability 2. Political Stability and Absence of Violence 3. Government Effectiveness 4. Regulatory Quality 5. Rule of Law 6. Control of Corruption







IBRAHIM INDEX OF GOVERNANCE IN AFRICA

The Index groups governance and political freedom indicators into four main categories:

- Safety and Rule of Law,
- 2. Participation and Human Rights,
- 3. Sustainable Economic Opportunity,
- 4. and Human Development.

Source: http://www.moibrahimfoundation.org/en/section/the-ibrahim-index

1 Mauritius	83,0	19 Mali	52,9	37 Nigeria	43,3
2 Seychelles	78,5	20 Mozambique	52,1	38 Liberia	43,2
3 Botswana	75,9	21 Burkina Faso	51,9	39 Tago	42,6
4 Cape Verde	75,5	22 Malawi	51,7	40 Niger	42,3
5 South Africa	71,5	23 Libya	51,5	41 Congo	42,0
6 Namibia	67,3	24 Uganda	50,8	42 Angola	39,3
7 Ghana	64,6	25 Swaziland	50,8	43 Guinea-Bissau	39,1
8 Tunisia	62,1	26 Kenya	50,5	44 Côte d'Ivoire	36,8
9 Egypt	60,5	27 Gabon	50,1	45 Guinea	35,6
10 Lesotho	60,1	28 Madagascar	48,7	46 Equatorial Guinea	34,7
11 São Tomé and Príncipe	58,2	29 Comoros	48,5	47 Sudan	32,9
12 Benin	56,6	30 Djibouti	48,5	48 Central African Republic	32,7
13 Morocco	56,6	31 Rwanda	47,2	49 Zimbabwe	32,7
14 Senegal	56,3	32 Sierra Leone	46,0	50 Eritrea	31,8
15 Algeria	55,2	33 Burundi	44,7	51 Congo, Democratic Rep.	31,1
16 Tanzania	55,0	34 Cameroon	44,2	52 Chad	28,8
17 Zambia	54,9	35 Ethiopia	43,5	53 Somalia	7,9
18 Gambia	53,0	36 Mauritania	43,4		

MEASURING CORRUPTION?

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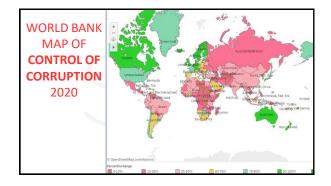
POLITICAL TURMOIL AND CORRUPTION

In 2018-20, public anger and legal action over corruption have toppled political leaders in Malaysia, Peru, Slovakia, South Africa, and other countries

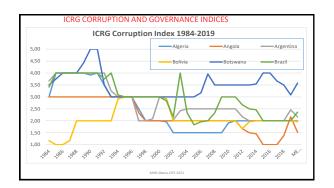
More than 10 percent of nations around the world have experienced corruption-fueled political change in the last five years (Carnegie, 2018). In many countries, corruption has fueled terrorist recruitment and sparked violent insurgencies.

The World Bank estimates \$1.5 trillion in bribes are paid every year, squandering business capital and stymying development.

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Weights	ICRG's Political Risk Assessment Criteria
12	Government Stability
12	Socio-Economic conditions
12	Investment Profile
12	Internal Conflict
12	External Conflict
6	Corruption
6	Military in Politics
6	Religious Tensions
6	Law and Order
6	Ethnic Tensions
6	Democratic Accountability
4	Bureaucratic Quality
100	Total number of points for weighted influen
Source: www.icrg.com	Michel H. Bouchet/SKEMA-CIFE 2021



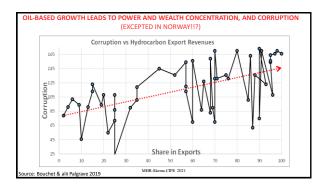
HOW ASSESSING CORRUPTION? TRANSPARENCY INTERNATIONAL'S CPI

- ► Germany-based NGO, founded in 1993
- ► Global network with national chapters in >70 countries
- ► Annual Corruption perception index ranking 180 countries
- ► Annual Bribe index

CPI is a composite index: poll of polls conducted over a 3-year period, drawing on 13 surveys from 8 independent organizations









UNDP HUMAN DEVELOPMENT INDEX

- ► What is development?
- ► Economic growth + those conditions that make growth sustainable over the long-term
 - Σ life expectancy, education, health, infrastructure, institutions, governance...

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HUMAN DEVELOPMENT INDEX

- ►HDI developed by UNDP
- A composite index measuring average achievement in three basic dimensions of human development-a long and healthy life, knowledge and a decent standard of living, as measured by real GDP per capita on a purchasing power parity basis.



HERITAGE FOUNDATION: INDEX OF ECONOMIC FREEDOM

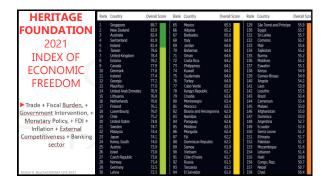
- ► Economic freedom = absence of government coercion or constraint on the production, distribution, or consumption of goods and services beyond the extent necessary for citizens to protect and maintain liberty itself.
- ▶ The Index includes a broad array of institutional factors determining economic freedom: corruption, non-tariff barriers to trade, the fiscal burden of government, the rule of law, regulatory burdens, restrictions on banks, labor market regulations, black market activities...

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To measure economic freedom and rate each country, the Index is based on 50 Independent economic variables within 10 broad categories of economic freedom:

1. Trade policy,
2. Fiscal burden of government,
3. Government intervention in the economy,
4. Monetary policy,
5. Capital flows and foreign investment,
6. Banking and finance,
7. Wages and prices,
8. Property rights,
9. Regulation, and
10. Black market activity

CRITERIA OF ECONOMIC FREEDOM

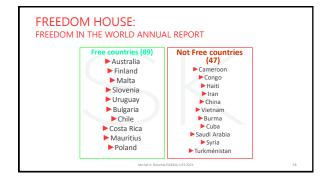


FREEDOM HOUSE:

POLITICAL FREEDOM IN THE WORLD ANNUAL REPORT (1972-2011)

- ► Since 1972, Freedom House has published an annual assessment of the state of freedom in all countries in the world, based on a checklist of questions on political rights and civil liberties that are derived from the Universal Declaration of Human Rights. Each country is assigned a rating for PR and a rating for CL based on a scale of 1 (best) to 7 (worst).
- http://www.freedomhouse.org/ratings/index.htm

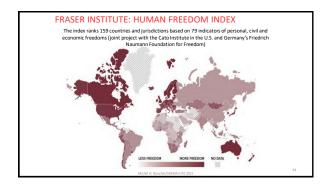
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FRASER INSTITUTE

- ► Since 1975
- ▶ Annual Indices of Economic & Human Freedom in the world: reliable measure of cross-country differences in economic freedom, using third-party data to help ensure objectivity
- ► <u>Criteria</u>: government quality, legal structure, security of property rights, access to sound money, personal choice, freedom to exchange with foreigners and to compete in markets, quality of regulations and institutional strength...
- ▶ The Economic Freedom Annual Report is the measurement of economic freedom, ranking countries based on five areas: size of government, legal structure and security of property rights, access to sound money, freedom to trade internationally, and regulation of credit, labor and business. The report compares 159 countries and territories





CONCLUSION: ASSESSING COUNTRY RISK?

- 1. Market consensus: rating agencies
 - 2. Macroeconomic analysis
- 3. Balance of payments analysis: liquidity & solvency
 - 4. Socio-political analysis
- 5. Business environment: corruption, bureaucracy, institutions, transparency
 - 6. Economic Intelligence!